Financial statements of

## **Tropicana Community Services Organization**

March 31, 2013 and 2012

# **Tropicana Community Services Organization** March 31, 2013 and 2012

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### **Independent Auditor's Report**

To the Members of Tropicana Community Services Organization

We have audited the accompanying financial statements of Tropicana Community Services Organization (the "Organization"), which comprise the balance sheets as at March 31, 2013, March 31, 2012 and April 1, 2011, the statements of revenues, expenses and changes in fund balances and of cash flows for the years ended March 31, 2013 and 2012, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2013, March 31, 2012 and April 1, 2011, and the results of its operations and its cash flows for the years ended March 31, 2013 and March 31, 2012 in accordance with Canadian accounting standards for not-for-profit organizations.

Deloitle LLP

Chartered Professional Accountants, Chartered Accountants Licensed Public Accountants June 20, 2013

Balance sheets

as at March 31, 2013, March 31, 2012 and April 1, 2011

	March 31,	March 31,	April 1,
	2013	2012	2011
	2013	2012	(Note 2)
	\$	\$	\$
Assets			
Current assets			
Cash and term deposits	1,041,312	685,043	895,039
Accounts receivable	475,824	903,674	882,447
Deposits and prepaid expenses	118,845	108,625	80,547
	1,635,981	1,697,342	1,858,033
Capital assets (Note 4)	3,808,921	2,965,287	368,172
	5,444,902	4,662,629	2,226,205
Liabilities			
Current liabilities			
Accounts payable and accrued liabilities (Note 16)	1,257,820	856,145	655,427
Current portion of long-term debt (Note 5)	33,660	32,439	-
Amount due to funders (Note 6)	47,169	565,217	521,908
Deferred revenue (Note 7)	783,536	362,302	514,108
20.0.100 .0.0140 (1.000 .)	2,122,185	1,816,103	1,691,443
Long-term debt (Note 5)	871,251	904,911	-
Deferred capital grant (Note 8)	1,450,000	660,000	-
	2,321,251	1,564,911	-
	4,443,436	3,381,014	1,691,443
Fund balances			
General			
Invested in capital assets (Note 9)	1,454,010	1,367,937	368,172
Unrestricted	(836,680)	(570,186)	(121,573)
	617,330	797,751	246,599
Restricted	82,235	204,655	34,890
Capital building fund (Note 10)	301,901	279,209	253,273
	1,001,466	1,281,615	534,762
	5,444,902	4,662,629	2,226,205

On behalf of the Board

Director

Director

**Tropicana Community Services Organization**Statement of revenue, expenses and changes in fund balances year ended March 31, 2013

										Restricted			
						MCYS	Summer				Capital		
		nrestricted				Capital	Jobs	Microsoft	Trusteed	Total	Building		2012
		CAC-NSP	Daycare	A.Y.C.E.	S.Y.R.C.	Project	For Youth	ProTech	Projects	restricted	Fund	Total	Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Revenue													
City of Toronto fees	-	-	732,660	-	-	-	-	-	-	732,660	-	732,660	728,243
City of Toronto grants	73,108	-	161,605	71,441	6,500	-	-	-	12,612	252,158	-	325,266	304,072
Provincial grants	202,008	41,718	-	2,512,293	-	-	4,212,082	-	3,396	6,727,771	-	6,971,497	7,744,301
Less: unspent provincial grants	-	-	-	(23,781)	-	-	-	-	-	(23,781)	-	(23,781)	(125,746)
Federal grants	6,336	-	4,155	14,004	280,611	-	-	-	-	298,770	-	305,106	298,648
United Way	409,605	-	-	-	53,822	-	-	-	390,287	444,109	12,154	865,868	715,954
Foundations and Others	-	-	-	-	38,869	-	-	-	47,026	85,895	-	85,895	161,904
Membership and donations	46,242	-	50	-	14,830	-	-	45,182	-	60,062	12,910	119,214	155,991
Parents fees	29,685	-	49,886	-	2,919	-	-	-	-	52,805	-	82,490	76,967
Fund raising - general and others	485	-	-	-	5,729	-	-	-	-	5,729	-	6,214	3,225
Fund raising - spring dance	389	-	-	-	60,863	-	-	-	-	60,863		61,252	48,333
Other income and expense recoveries	262,070	-	-	21,836	1,952	-	-	-	73	23,861	-	285,931	220,724
Interest income	2,880	-	-	-	-	-	-	-	-	-	-	2,880	4,150
Rental income	4,450	-	-	-	1,520	-	-	-	-	1,520	-	5,970	3,746
	1,037,258	41,718	948,356	2,595,793	467,615	-	4,212,082	45,182	453,394	8,722,422	25,064	9,826,462	10,340,512
Expenses													
Advertising and promotion	30,740	_	_	60,380	118	_	257	_	2,716	63,471	_	94,211	154,031
Capital expenditure - Trusteed Projects	-	_	_	-		_		_	159,908	159,908	_	159,908	101,001
Fund raising expenses - general and others	1,554	_	_	_	_	_	_	_	100,000	100,000	816	2,370	520
Fund raising expenses - spring dance	1,004	_		_	44,035	_		_		44,035	-	44,035	31,175
Amortization	16,222	_	2,664	31,776	2,185	_	44,121	_	_	80,746	_	96,968	105,511
Equipment lease	27,668	_	3,647	13,398	5,818		469	_	_	23,332		51,000	53,292
Food	4,752	_	56,452	3,093	706	_	20,153	_	3,112	83,516	925	89,193	83,859
	4,732	-	3,955	11,897	971	-	20,133	-	3,510	20,333	923	25,061	31,216
Insurance Employment service reimbursement	4,720	-	3,933	225,048	3/1	-	-	-	3,310	20,333		225,048	240,588
. ,	-	-	-	225,046	156,513	-	-	-	-	156,513	-	156,513	156,797
HRSDC participants' reimbursement	42 647	-	4 220	44.000	•	-	2 202	- 534	7 204	30,555	46	44,218	57,960
Non-recoverable portion of H.S.T.	13,617	-	4,229	14,069	1,037	-	3,292	534	7,394	•	46	,	,
OSJS reimbursement	22.642	-	9.446	363,068	44 207	-	44.070	44.670	-	363,068	- 550	363,068	627,641
Professional fees	33,613	-	8,146	50,005	11,397	-	14,070	11,679	62,378	157,675	550	191,838	287,308
Program supplies	9,583	-	15,135	11,286	193	-	4,513	-	34,076	65,203	-	74,786	143,536
Rent, utilities and cleaning	180,894	-	17,685	156,815	-	-	28,900		3,091	206,491	24	387,409	375,956
Salaries and benefits	1,251,959	37,623	751,324	1,357,969	192,686	-	3,688,961	74,612	84,888	6,150,440	-	7,440,022	7,123,333
Special projects	-		2,302	113,409	-	-	328	-	-	116,039	-	116,039	155,205
Stationery, office supplies and bank charges	162,284	3,391	3,445	42,747	19,579	-	152,310	1,315	103,015	322,411	11	488,097	601,401
Telephone	8,458		4,355	8,547	3,129	-	4,194	533	3,975	24,733	-	33,191	37,155
Travel	3,927	704	<u> </u>	4,900	1,349	-	9,945	-	2,811	19,005		23,636	27,175
	1,749,999	41,718	873,339	2,468,407	439,716	-	3,971,513	88,673	470,874	8,312,522	2,372	10,106,611	10,293,659
Allocation - administration expenses	(532,320)	- 44 740	48,000	151,113	44,774	-	288,433		-	532,320		- 40 400 04:	-
Adjusted total expenses	1,217,679	41,718	921,339	2,619,520	484,490	-	4,259,946	88,673	470,874	8,844,842	2,372	10,106,611	10,293,659
Excess (deficiency) of revenue over expenses	(180,421)	-	27,017	(23,727)	(16,875)	-	(47,864)	(43,491)	(17,480)	(122,420)	22,692	(280,149)	46,853
Grant for purchases of land (Note 4)	-	-	-	-	-		-	-	-	-	-	-	700,000
Fund balance, beginning of year	797,751	-	278,982	(200,800)	(110,816)	566	236,481	-	242	204,655	279,209	1,281,615	534,762
Fund balances, end of year	617,330	-	305,999	(224,527)	(127,691)	566	188,617	(43,491)	(17,238)	82,235	301,901	1,001,466	1,281,615

Statement of revenue, expenses and changes in fund balances year ended March 31, 2012

										Restricted									
	Unrestricted					MCYS	Summer				Capital								
		Unrestricted	Unrestricte	Unrestricted		Unrestricted		Unrestricted	Unrestricted	Unrestricted				Capital	Jobs	Microsoft	Trusteed	Total	Building
	General	CAC-NSP	Daycare	A.Y.C.E.	S.Y.R.C.	Project	For Youth	ProTech	projects	restricted	Fund	(Note 2)							
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$							
Revenue																			
City of Toronto fees	-	-	728,243	-	-	-	-	-	-	728,243	-	728,243							
City of Toronto grants	75,803	-	145,390	43,850	-	-	-	-	39,029	228,269	-	304,072							
Provincial grants	205,092	41,718	-	3,164,160	-	-	4,300,796	-	32,535	7,497,491	-	7,744,301							
Less: unspent provincial grants	-	-	-	(125,746)	-	-	-	-	-	(125,746)	-	(125,746)							
Federal grants	5,996	-	7,282	14,967	270,403	-	-	-	=	292,652	-	298,648							
United Way	415,149	-	-	-	52,713	-	-	-	236,341	289,054	11,751	715,954							
Foundations and others	-	-	-	-	73,886	-	-	-	88,018	161,904	-	161,904							
Membership and donations	44,940	-	150	-	1,688	-	-	95,198	-	97,036	14,015	155,991							
Parents fees	23,560	_	51.189	-	2.218	_	-	-	_	53,407	· -	76,967							
Fund raising - general and others	1,089	_	- ,	_	2,136	_	-	-	-	2,136	_	3,225							
Fund raising - spring dance	48,333	_	_	_	_,	_	-	-	-	_,	_	48,333							
Other income and expense recoveries	167,978	_	_	37,961	5,758	8,857	_	_	_	52,576	170	220,724							
Interest income	4,150	_	_	-	-		_	_	_	-	-	4,150							
Rental income	3,120	_	_	_	626	_	_	_	_	626	_	3,746							
Rental income	995,210	41,718	932,254	3,135,192	409,428	8,857	4,300,796	95,198	395,923	9,277,648	25,936	10,340,512							
_	000,210	11,710	002,201	0,100,102	100, 120	0,001	1,000,700	00,100	000,020	0,277,010	20,000	10,010,012							
Expenses																			
Advertising and promotion	38,820	-	-	82,996	717	-	31,241	-	257	115,211	-	154,031							
Fund raising expenses-general and others	520	-	-	-	-	-	-	-	-	-	-	520							
Fund raising expenses-spring dance	31,175	-	-	-	-	-	-	-	-	-	-	31,175							
Amortization	19,716	-	3,438	35,884	2,341	-	43,865	-	267	85,795	-	105,511							
Equipment lease	27,452	-	3,408	13,617	6,002	-	2,813	-	-	25,840	-	53,292							
Food	10,655	-	55,640	1,286	454	-	7,860	-	7,964	73,204	-	83,859							
Insurance	8,735	-	4,739	13,836	1,163	-	-	-	2,743	22,481	-	31,216							
Employment service reimbursement	-	-	-	240,588	-	-	-	-	-	240,588	-	240,588							
HRSDC participants' reimbursement	-	-	-	-	156,797	-	-	-	-	156,797	-	156,797							
Non-recoverable portion of Harmonized Sales Tax	14,779	-	4,840	18,711	933	-	16,385	567	1,745	43,181	-	57,960							
OSJS reimbursement	-	-	-	627,641	-	-	-	-	-	627,641	-	627,641							
Professional fees	73,526	-	7,603	65,635	7,747	-	44,558	11,679	76,560	213,782	-	287,308							
Program supplies	8,679	-	17,112	23,587	79	-	59,980	-	34,099	134,857	-	143,536							
Rent, utilities and cleaning	171,681	_	16,021	158,014	71	8,291	20,778	-	1,100	204,275	-	375,956							
Salaries and benefits	1,221,254	37,982	706,524	1,450,139	221,825		3,220,395	80,186	185,028	5,864,097	_	7,123,333							
Special projects	226	- ,	2,963	151,551	-	_	65	<u>-</u>	400	154,979	_	155,205							
Stationery, office supplies and bank charges	70,990	3,391	5,441	50,593	11,439	_	380,399	2,231	76,917	527,020	_	601,401							
Telephone	9,812	-	4,003	8,499	2,928	_	5,783	535	5,595	27,343	_	37,155							
Travel	4,345	345	52	8,051	1.544	_	9,832	-	3,006	22,485	_	27,175							
Harol	1,712,365	41,718	831,784	2,950,628	414,040	8,291	3,843,954	95,198	395,681	8,539,576		10,293,659							
Allocation - administration expenses	(651,816)		48,000	187,512	27,801	-	388,503	-	-	651,816	_								
Adjusted total expenses	1,060,549	41,718	879,784	3,138,140	441,841	8,291	4,232,457	95,198	395,681	9,191,392	-	10,293,659							
Excess (deficiency) of revenue over expenses	(65,339)		52,470	(2,948)	(32,413)	566	68,339	-	242	86,256	25,936	46,853							
Grant for purchase of land (Note 4)	700,000	_	,	(=,= :0)		-	,	_		,	-	700,000							
Fund balances, beginning of year	163,090	_	226,512	(197,852)	(78,403)	_	168,142	_	_	118,399	253,273	534,762							
Fund balances, end of year	797,751	_	278,982	(200,800)	(110,816)	566	236,481		242	204,655	279,209	1,281,615							

Statements of cash flows years ended March 31, 2013 and 2012

	March 31, 2013	March 31, 2012
		(Note 2)
	\$	\$
Operating activities		
Excess of revenue over expenses (expenses over revenue)  Item not affecting cash	(280,149)	46,853
Amortization of capital assets	96,968	105,511
•	(183,181)	152,364
Changes in non cash working capital items		
Accounts receivable	427,850	(21,227)
Deposits and prepaid expenses	(10,220)	(28,078)
Accounts payable and accrued liabilities	401,675	200,718
Amount due to funders	(518,048)	43,309
Deferred revenue	421,234	(151,806)
	539,310	195,280
Investing activities Grant for purchase of land Deferred capital grant Purchase of capital assets	790,000 (940,602) (150,602)	700,000 660,000 (2,702,626) (1,342,626)
	(130,002)	(1,042,020)
Financing activity		
Long-term debt	(32,439)	937,350
Increase (decrease) in cash and term deposits	356,269	(209,996)
Cash and term deposits, beginning of year	685,043	895,039
Cash and term deposits, end of year	1,041,312	685,043
Cash and term deposits comprise the following:		
Cash	662,342	308,894
Term deposits	378,970	376,149
	1,041,312	685,043
Our allowed the cook flowing amount in	•	,
Supplementary cash flow information Interest paid	34,136	2,898

Notes to the financial statements March 31, 2013 and 2012

#### 1. Purpose of Organization

Tropicana Community Services Organization (the "Organization") is a charitable organization providing culturally appropriate social services in east Toronto, focusing on the needs of youth and the Caribbean and Black communities.

Through the cooperative efforts of staff, volunteers and community partners, the Organization provides counseling and other support programs to have an enduring positive impact in building a healthier community, by enhancing self-reliance and self-worth.

The Organization is a charitable organization under the Income Tax Act and therefore, is not subject to either Federal or Provincial income taxes.

#### 2. Adoption of new accounting standards

During the year, the Organization adopted the new Canadian accounting standards for not-for-profit organizations ("the new standards") issued by the Canadian Institute of Chartered Accountants ("CICA"). In accordance with section 1501 of the CICA Handbook, First-time adoption, ("Section 1501"), the date of transition to the new standards is April 1, 2011 and Organization has presented an opening balance sheet as at that date. This opening balance sheet is the starting point for the Organization's accounting under the new standards. In its opening balance sheet, under the recommendations of Section 1501, the Organization:

- (a) recognized all assets and liabilities the recognition of which is required by the new standards;
- (b) did not recognize items as assets or liabilities if the new standards do not permit such recognition; and
- (c) applied the new standards in measuring all recognized assets and liabilities.

In accordance with the requirements of Section 1501, the accounting policies set out in Note 3 have been consistently applied to all years presented.

The Organization has adopted the exemption available under Section 1501 related to the financial instruments, but this has not resulted in any changes to Fund balances as at April 1, 2011, or to the Statements of revenue and expenses and of cash flows for the year ended March 31, 2012.

#### 3. Significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for Not-for-Profit organizations, using the restricted method for recognizing restricted contributions, and reflect the following policies:

#### Capital assets

Capital assets are recorded at cost and are amortized over their estimated useful lives at the following annual rates:

Furniture and equipment 20% declining-balance Computer equipment 33.33% declining-balance

Leasehold improvements are amortized on the straight-line basis over the term of the leases.

#### Revenue recognition

Restricted donations and grants are recognized as revenue of the appropriate restricted funds. All other restricted donations and grants for which no restricted funds have been established are deferred and recognized as revenue of the General Fund in the years in which the related expense are incurred. Unrestricted donations or grants are recognized as revenue of the General Fund.

#### Fund balance

Upon completion of each program and subsequent final settlement with the primary funding agency, any remaining fund balance is transferred into the General Fund balance, or as contracted with the Funder, included in the appropriate Restricted Fund.

Notes to the financial statements March 31, 2013 and 2012

#### 3. Significant accounting policies

#### Donated services

The work of the Organization is dependent on the voluntary services of many members. Due to the difficulty of determining the fair value of these services, they are not recognized in these financial statements and no official receipts are therefore issued.

#### Financial instruments

Financial assets and financial liabilities are initially recognized at fair value when Organization becomes a party to the contractual provisions of the financial instrument. Subsequently, all financial instruments are measured at amortized cost, except for investments. The Organization has elected to use the fair value option to measure term deposits, with any subsequent changes in fair value recorded in the Statement of revenue, expenses and changes in fund balances.

#### 4. Capital assets

		Ma	arch 31, 2013
		Accumulated	Net book
	Cost	amortization	value
	\$	\$	\$
Land	700,000	-	700,000
Building	2,776,856	-	2,776,856
Furniture and equipment	545,009	341,304	203,705
Computer equipment	631,865	564,027	67,838
Leasehold improvements	358,740	298,218	60,522
	5,012,470	1,203,549	3,808,921

		M	arch 31, 2012
		Accumulated	Net book
	Cost	amortization	value
	\$	\$	\$
Land	700,000	-	700,000
Building	1,851,899	-	1,851,899
Furniture and equipment	537,739	291,287	246,452
Computer equipment	623,490	532,207	91,283
Leasehold improvements	358,740	283,087	75,653
_	4,071,868	1,106,581	2,965,287

			April 1, 2011
		Accumulated	Net book
	Cost	amortization	value
	\$	\$	\$
Furniture and equipment	401,491	246,706	154,785
Computer equipment	609,012	490,191	118,821
Leasehold improvements	358,740	264,174	94,566
	1,369,243	1,001,071	368,172

Notes to the financial statements March 31, 2013 and 2012

#### 4. Capital assets (continued)

The Organization purchased its own building on February 17, 2012, and will move to this new location when renovations have been completed. The value of the land was determined by an independent appraiser. Amortization of the building will commence upon occupancy.

The Ministry of Children and Youth Services (the "Ministry"), agreed to assist the Organization by providing funds for the acquisition and renovation of the premises for use to operate the program approved by and/or funded by the Ministry. The financial assistance will equal the lesser of the Ministry's proportionate share of the actual approved cost, or \$2,000,000, whichever is less. \$2,000,000 (2012 - \$1,360,000) has been contributed to date, of which \$700,000 was for the purchase of the land and was received and recorded in the Statement of changes in fund balances during the 2012 fiscal year. The remaining \$1,300,000 is included in deferred capital grant (Note 8). The Ministry's proportionate interest in the premises will equal the Ministry's contribution divided by the expected fair market value of the premises after project completion.

#### 5. Long-term debt

On February 14, 2012, the Organization entered into a fixed rate loan agreement with the Royal Bank of Canada. The original principal amount was \$940,000 and bears an annual interest rate of 3.70%. The loan is repayable by consecutive monthly blended payments of \$5,548, including interest, based on a 240-month amortization. The loan has a 36-month term and all outstanding principal and interest is payable in full at the end of the term. As security, the bank has a first ranking interest in all personal property of the Organization and also has a first fixed charge on the land and building (Note 4).

Long-term debt consists of the following:

	March 31,	March 31,	April 1,
	2013	2012	2011
	\$	\$	\$
Principal amount outstanding	904,911	937,350	-
Less: current portion	33,660	32,439	-
Long-term portion	871,251	904,911	
Principal repayments to the maturity date are as follows:			
Fiscal year			\$
2014			33,660
2015			871,251
	_		904,911

Interest paid for the year ended March 31, 2013 totaled \$34,136 (March 31, 2012 - \$2,898).

#### 6. Amount due to funders

The amount represents unspent funding that will be recovered by the funders in the next fiscal year.

Notes to the financial statements March 31, 2013 and 2012

#### 7. Deferred revenue

	March 31,	March 31,	April 1,
	2013	2012	2011
	\$	\$	\$
Trusteed projects	529,885	140,489	210,703
Daycare wage subsidy (Note 12)	(222)	9,523	3,053
Other programs	253,873	212,290	300,352
	783,536	362,302	514,108

The Organization administers certain projects under the terms of trustee agreements. Revenue is recognized for these projects to the extent of expenses incurred, with the unspent amounts included in deferred revenue.

#### 8. Deferred capital grant

	March 31,	March 31,	April 1,
	2013	2012	2011
	\$	\$	\$
Ministry of Children and Youth Services	1,300,000	660,000	-
Ontario Trillium Foundation	150,000	-	<u>-</u>
	1,450,000	660,000	-

The amount received from the Ministry of Children and Youth Services has been used towards the purchase of the building (Note 4). Amortization of the grant will be at the same rate as the building and will commence upon occupancy.

#### 9. Invested in capital assets fund

The invested in capital assets fund consists of:

	March 31,	March 31,	April 1,
	2013	2012	2011
	\$	\$	\$
Net book value of capital assets	3,808,921	2,965,287	368,172
Long-term debt	(904,911)	(937,350)	-
Deferred capital grant (Note 8)	(1,450,000)	(660,000)	
	1,454,010	1,367,937	368,172

#### 10. Capital building fund

The Capital building fund is an internally restricted account that was established by the Board with the aim to appropriate contributions, and record funds expended, towards the future development of the Organization's own building.

#### 11. Transfer Payment Annual Reconciliation ("TPAR")

The Organization has five Service Contracts/CFSA (Child and Family Services Act) Approvals with the Ministry of Community and Social Services and the Ministry of Children and Youth Services. The contracts require the completion of an annual program reconciliation report that summarizes by service, all revenues and expenses and identifies any resulting surplus or deficit.

Notes to the financial statements March 31, 2013 and 2012

#### 11. Transfer Payment Annual Reconciliation ("TPAR") (continued)

A review of these reports shows the following services to be in surplus (deficit) position for the year ended March 31, 2013:

						2013	2012
	V. A. W.	V. A. W.	V. A. W.	Summer	C.A.C.		
	(Counsel.	(Perf. Mngt.	(Capacity	Jobs For	(Transitional		
	Service)	Framework)	Building)	Youth	Support)	Total	Total
	\$	\$	\$	\$	\$	\$	\$
Revenue per							
TPAR	124,853	2,100	5,500	4,212,082	69,555	4,414,090	4,521,788
Expenses per							
TPAR	145,472	2,100	5,500	4,215,826	83,618	4,452,516	4,511,014
Surplus (deficit)							_
per TPAR	(20,619)	-	-	(3,744)	(14,063)	(38,426)	10,774

#### 12. Toronto Children's Services wage grants

					Wage		
		Wage	P.E.	P.E.	improvement	2013	2012
		subsidy	Prior 98	99-05	funding	Total	Total
		\$	\$	\$	\$	\$	\$
Deferred from prior years	(1)	9,523	-	-	-	9,523	3,053
Grants received							
Infant/Toddler		63,539	4,756	8,706	6,665	83,666	83,666
Pre-school/School Age		•	•	,	•	,	-
Fre-scrioo/Scriool Age	(2)	50,726	4,755	6,990	5,723	68,194	68,194 151,860
	(2)	114,265	9,511	15,696	12,388	151,860	131,000
Expense							
Infant/Toddler		62,008	4,756	8,706	6,665	82,135	71,734
Pre-school/School Age		62,002	4,755	6,990	5,723	79,470	73,656
	(3)	124,010	9,511	15,696	12,388	161,605	145,390
Wage subsidies returned to							
Children's Services							
this fiscal year	(4)	-	-	-	-	-	-
Wage subsidies deferred to fu	ture						
years (1) + (2) - (3) - (4)		(222)	-	-	-	(222)	9,523

Notes to the financial statements March 31, 2013 and 2012

#### 13. Guarantees and commitments

#### (i) Guarantees

In the normal course of business, the Organization enters into agreements that meet the definition of a guarantee. The Organization's primary guarantees subject to the disclosure requirements of AcG-14 are as follows:

- a) The Organization has provided indemnities under lease agreements for the use of various operating facilities. Under the terms of these agreements the Organization agrees to indemnify the counterparties for various items including, but not limited to, all liabilities, loss, suits, and damages arising during, on or after the term of the agreement. The maximum amount of any potential future payment cannot be reasonably estimated.
- b) Indemnity has been provided to all directors and or officers of the Organization for various items including, but not limited to, all costs to settle suits or actions due to association with the Organization, subject to certain restrictions. The Organization has purchased directors' and officers' liability insurance to mitigate the cost of any potential future suits or actions. The term of the indemnification is not explicitly defined, but is limited to the period over which the indemnified party served as a director or officer of the Organization. The maximum amount of any potential future payment cannot be reasonably estimated.
- c) In the normal course of business, the Organization has entered into agreements that include indemnities in favour of third parties, such as purchase and sale agreements, confidentiality agreements, engagement letters with advisors and consultants, outsourcing agreements, leasing contracts, information technology agreements and service agreements. These indemnification agreements may require the Organization to compensate counterparties for losses incurred by the counterparties as a result of breaches in representation and regulations or as a consequence of the transaction. The terms of these indemnities are not explicitly defined and the maximum amount of any potential reimbursement cannot be reasonably estimated.

The nature of these indemnification agreements prevents the Organization from making a reasonable estimate of the maximum exposure due to the difficulties in assessing the amount of liability, which stems from the unpredictability of future events and the unlimited coverage offered to counterparties. Historically, the Organization has not made any significant payments under such or similar indemnification agreements and therefore no amount has been accrued in the balance sheet with respect to these agreements.

#### (ii) Commitments

The Organization has the following minimum lease commitments under operating leases, the latest expiry date of which is May 29, 2017:

Fiscal year	\$
2014	92,094
2015	63,642
2016	26,603
2017	26,603
2018	4,434
	213,376

Notes to the financial statements March 31, 2013 and 2012

#### 14. Financial instruments

Fair value

The fair value of the Organization's accounts receivable, accounts payable and accrued liabilities and amount due to funders approximates their carrying value due to their short-term maturity.

The Organization manages the risks associated with financial instruments as follows:

- Credit risk is the possibility that other parties may default on their financial obligations. The
  Organization manages its credit risk by renewing the allowance for potential credit losses on a
  regular basis.
- Interest rate risk is the risk that the fair value of financial instruments will fluctuate due to changes in
  market interest rates. The Organization manages this risk on investments by investing in short term
  investments, which limits exposure to this risk. The Organization's mortgage is at a fixed rate which
  allows The Organization to manage future cash flows.

#### 15. Project classification

Tropicana has several restricted and unrestricted projects to complete. The funds for restricted projects are to be used for those specific projects only. The following are programs carried out by the Organization during the year:

<u>Department</u>	Program/Project					
General						
Administration/Capital Campaign/Fundraising						
C.A.C Culturally Appropriate Counselling	Family Counselling N.S.P Newcomer Settlement Program V.A.W Violence Against Women Transitional Support					
Youth	Youth Development A.R.T Aggression Replacement Training Defy Your Label					
Education	Tutoring Camp Tropicana March Break Camp Parent Support					
Restricted						
Children of Tomorrow Day Care Organizations	Pre-school/School Age Infant/Toddler					
A.Y.C.E Alternative Youth Centre for Employment	Employment Service Employment Subsidies Pre-apprenticeship Training Program O.S.J.S Ontario Summer Jobs Service Investing in Neighbourhood					

Notes to the financial statements March 31, 2013 and 2012

#### 15. Project classification (continued)

Department Program/Project

Restricted (continued)

Youth Resource Centre Scarborough Youth Resource Centre
Leading Youth to Viable Employment

YRC-Trillium

Jobs for Youth Summer Jobs For Youth

Trusteed Projects Building Sustainable Capacities

YCF - Elevated Grounds Trillium - Elevated Grounds

Trillium - NYICYG Pan Fantasy Steelband

Dorset Park Youth Council Steeles/L'Amoreaux Youth Hub Steeles/L'Amoreaux Y.H. Construction Service Development Investment Program

Youth Opportunities Program

Special Projects Microsoft ProTech Media Centre

Identify N' Impact

#### 16. Accounts payable and accrued liabilities

Accounts payable and accrued liabilities include \$13,669 (March 31, 2012 - \$12,739 and April 1, 2011 - \$12,003) of income taxes, CPP and EI owing to the government.